



**2023 Arizona Alarm Convention & Golf Tournament: September 27 - 28**  
**Classes & Expo at Doubletree by Hilton, Mesa - Free to all Security**  
**Company and Public Safety Personnel!!!**  
**Golf Tournament at Legacy Golf Club, Phoenix**

**Schedule**

**Wednesday, September 27**

<b>7:00 am - 7:30 am</b>	<b>Registration for Golf Tournament at Legacy Golf Club, 6808 S 32 St, Phoenix</b>
<b>7:30 am</b>	<b>Golf Tournament, followed by Lunch at Legacy Golf Club</b>
<b>12:00 pm - 7:30 pm</b>	<b>Convention Registration at the Doubletree by Hilton</b>
	<i>Sign up your techs for the Lift Training today - class is limited to the first 20 registrants!!! This class will be held outside on the actual equipment; water will be available.</i>
<b>1:30 pm - 4:00 pm</b>	<b>Aerial Equipment Training for Techs</b> (extra fee of \$75 per person for members and \$100 per person for non-members): Phoenix OSHA, LLC will train 20 registrants on Scissor Lift & Boom (Man) Lift operations and safety. Certificates showing training completed will be issued.
<b>4:00 pm - 7:30 pm</b>	<b>Visit Exhibitors! FREE!</b> Join us for hors d'oeuvres and drinks and see what is new in the industry!

**Thursday, September 28**

*Please note - there is an additional charge of \$35 per person for continental breakfast & the Law Enforcement Appreciation Luncheon*

<b>6:30 am</b>	<b>Registration, Continental Breakfast &amp; Visit Exhibitors</b>
<b>7:30 am - 8:20 am</b>	<i>Concurrent Sessions:</i> <b>Rising Industry Threats, Trends and Opportunities:</b> A round table discussion to begin today's programs. Moderated by Nicole Swartwout, Alarm.com  <b>Revolutionize Communication with EPIK Edge: The Ultimate POTS Replacement Solution for Critical Applications:</b> Kevan Moshayedi, Founder and Inventor of EPIK Edge, and Mike Ferry, Vice President Epik Solutions, Granite Telecommunications, will share information on their patented EPIK Edge POTS replacement solution.  <b>Simplify Your Business with Alula Products and Services - How to maximize your profits in a competitive industry: <i>If you sell Alarms Alula has something that will help you close your business!</i></b> Chris Bartholmew, Alula Sales Engineer, and Deanna Blair, Alula Regional Sales Manager.

8:30 am - 9:15 am

**Concurrent Sessions:**

**AI (Artificial Intelligence): An Overview:** Sahil Saini with AKOS will give an overview of where we are and where we are going with AI.

**New AVS-01 ANSI Standard & Active Threat Notification:** PPVAR Vice President Frank Fernandez will speak on the new ANSI Standard allowing a monitoring station to compile info on an alarm and rate it according to how dangerous it can be - this is a must for alarm coordinators and monitoring stations.

**Introducing Prima by Napco, the Smarter All-in-One Security System with a revolutionary 5-minute install:** Christian Brandow, Southwest Region Sales Manager, Napco

9:15 am - 10:00 am

**Concurrent Sessions:**

**AI in the Security Industry:** Randall McLachlan with Turing will speak.

**Audio/Visual Laws:** When and how can a monitoring station share someone's audio or video with law enforcement? This is a great class for law enforcement personnel. The panelists will be Nicole Swarthout with Alarm.com, Cort Dixon with AvantGuard Monitoring, and Rebecca Buckhannon with Tempe Police Department.

**Resideo Tech Training:** This will include updates to Resideo's ProSeries platform (launch of Revision 5 technology and what the new software offers dealers and technicians); Resideo's NEW VX1 Video Doorbell (technical and install training); and a sneak peak at Resideo's upcoming release of the video camera VX3, which is scheduled to be released in October 2023.

10:00 am - 10:30 am

**Visit Exhibits**

10:30 am - 11:15 am

**Concurrent Sessions:**

**Employer/Employee Issues:** Attorney Josh Black is back for this year's update!

**Technicians - Upselling**

**Public Safety Committee Meeting**

11:15 am - 12:00 pm

**Hello, My Name is \_\_\_\_? Sorry, What Is Your Name Again?** Sean O'Neill with Memory Dynamics offers a fun, funny and very special way to help you remember names!

12:00 pm - 1:30 pm

**First Responders Appreciation Luncheon:** AzAA thanks the Alarm Coordinators, Chiefs of Police and Sheriffs who work with us.

1:30 pm - 2:30 pm

**Exhibitor Power Hour:** Your last opportunity to meet with our Sponsors & Exhibitors!

## Hotel Rooms

Rooms are available at the Doubletree by Hilton, 1011 W. Holmes Ave, Mesa, AZ for \$119 per night plus tax, single/double occupancy if you register by **September 8, 2023**. Additional occupants are \$15.00 each.

*Booking your room is simple, just go to the link below and select "Book a Room" to receive our group's preferred rate.*

<https://www.hilton.com/en/attend-my-event/meswhdt-alc-e77550a3-a229-4ddb-a91f-3b237d4420f0/>

## Golf Tournament & Lunch

**Golf Tournament: Legacy Golf Club, 6808 S 32 St, Phoenix, AZ**

September 27, 2023: Registration at 7:00, Tournament begins at 7:30 - Lunch following Tournament

*(about 20 - 30 minute drive from Hotel - be sure to let us know if you need a ride to and from the Golf Tournament!)*

## Costs

**Attend the Classes and Visit the Exhibitors for FREE**

**Golf Tournament Registration:** \$150 per person (includes lunch, golf cart); Sponsor a Golf Hole: \$150

**September 28 Meals - Continental Breakfast & First Responders Appreciation Luncheon:** \$35 per person

**REGISTER ON-LINE TODAY AT AZALARMASSOCIATION.ORG**