



2023 Arizona Alarm Convention & Golf Tournament: September 27 - 28 Classes & Expo at Doubletree by Hilton, Mesa

Schedule

Wednesday, September 27

Room

7:30 am	Golf Tournament, followed by Lunch at Legacy Golf Club	
12:00 pm - 7:30 pm	Convention Registration at the Doubletree by Hilton	Foyer
1:30 pm - 4:00 pm	Aerial Equipment Training for Techs (extra fee charged)	East Parking Lot
4:00 pm - 7:30 pm	Visit Exhibitors! Join us for hors d'oeuvres and drinks!	Red Mountain 1 & 2

Thursday, September 28

Please note - there is an additional charge of \$35 per person for continental breakfast & the Law Enforcement Appreciation Luncheon

6:30 am	Registration, Continental Breakfast & Visit Exhibitors	Red Mountain 1 & 2
7:30 am - 8:20 am	<i>Concurrent Sessions:</i>	
	Rising Industry Threats, Trends and Opportunities: A round table discussion moderated by Nicole Swartwout, Alarm.com	Cove
	Revolutionize Communication with EPIK Edge: The Ultimate POTS Replacement Solution for Critical Applications: Kevan Moshayedi, Founder and Inventor of EPIK Edge, and Mike Ferry, Vice President Epik Solutions, Granite Telecommunications, will share information on their patented EPIK Edge POTS replacement solution.	Mesquite
8:30 am - 9:15 am	Simplify Your Business with Alula Products and Services - How to maximize your profits in a competitive industry: Chris Bartholmew, Alula Sales Engineer, and Deanna Blair, Alula Regional Sales Manager. <i>Palo Verde</i>	
	<i>Concurrent Sessions:</i>	
	AI (Artificial Intelligence): An Overview: Sahil Saini with AKOS will give an overview of where we are and where we are going with AI.	Cove
	New AVS-01 ANSI Standard & Active Threat Notification: PPVAR Vice President Frank Fernandez will speak on the new ANSI Standard allowing a monitoring station to compile info on an alarm and rate it according to how dangerous it can be - this is a must for alarm coordinators and monitoring stations.	Mesquite
	Introducing Prima by Napco, the Smarter All-in-One Security System with a revolutionary 5-minute install: Christian Brandow, Southwest Region Sales Manager, Napco <i>Palo Verde</i>	

9:15 am - 10:00 am	<p>Concurrent Sessions:</p> <p>AI in the Security Industry: Randall McLachlan with Turing will speak on how AI can change your industry! <i>Cove</i></p> <p>Audio/Visual Laws: Panelists Ashley Grahlman with the Prescott Police Department, Nicole Swarouth with Alarm.com and Cort Dixon with AvantGuard Monitoring. A must for Alarm Coordinators and Monitoring Stations! <i>Mesquite</i></p> <p>Resideo Tech Training: This will include updates to Resideo's ProSeries platform (launch of Revision 5 technology and what the new software offers dealers and technicians); Resideo's NEW VX1 Video Doorbell (technical and install training); and a sneak peak at Resideo's upcoming release! <i>Palo Verde</i></p>
10:00 am - 10:30 am	<p>Visit Exhibits <i>Red Mountain 1 & 2</i></p>
10:30 am - 11:15 am	<p>Concurrent Sessions:</p> <p>Employer/Employee Issues: Attorney Josh Black is back for this year's update! <i>Cove</i></p> <p>Upselling for Technicians! Dean Belisle with DMP will be giving this presentation! <i>Palo Verde</i></p> <p>Public Safety Committee Meeting <i>Mesquite</i></p>
11:15 am - 12:00 pm	<p>Hello, My Name is ____? Sorry, What Is Your Name Again? Sean O'Neill with Memory Dynamics offers a fun, funny and very special way to help your remember names! <i>Cove</i></p>
12:00 pm - 1:30 pm	<p>First Responders Appreciation Luncheon <i>Red Mountain 3</i></p>
1:30 pm - 2:30 pm	<p>Exhibitor Power Hour: Your last opportunity to meet with our Sponsors & Exhibitors <i>Red Mountain 1 & 2</i></p>

Arizona Alarm Association Board of Directors

Special Thanks to the Members Who Have Worked Hard Representing You:

Jim Metz, President - ADT Commercial
Erik Evans, Vice President - Cox
Brianna McNeely, Treasurer - G & T Alarm
Tim Cahoon, Director - Napco
Brian Dotson, Director - Telguard
Charlie Lester, Director - ADI
Ron Mitchell, Director - The Alarm Crew
Rebecca Stengel, Director - CMS
Ben Wilson, Public Safety Director - ECD Systems

Staff

Susan Brenton, Executive Director
Brittany Robinson, Administrative Assistant